

One to one

The Client's Perspective

Recruiters and corporate HR execs are on the same team...but do they know it? Find out if these matchmakers are all-for-one or going one-on-one in Part I this Multi-part feature.

by Lisa Micali

In a perfect world, recruiters and HR executives would have shared goals, mutual respect and a completely trusting relationship with the company's short- and long-term objectives in mind. Yet, the perception that recruiters are merely commission-hungry sales people still exists, despite solid gains in professional advancement, training and development.

In order to better understand how changes throughout the industry are impacting this symbiotic relationship, **Recruiter.com** asked HR professionals to share their views and forecasts.

The Interviewees

Steven A. Blau, Second Vice President, Human Resources at Travelers Insurance.

David Meyer, Director of human resources at Neurogen Corporation

Audrey Blauner Vice President of human resources at 24/7 Real Media

Terry Dyckman Vice President of human resources at Saba Software

Meet the Interviewees ([click here](#))

The Questions

What impact have the job boards played in the recruitment process?

How do you choose recruiters?

What are the key hurdles or stumbling blocks that can come up during the recruitment process?

Describe a brief success or horror story in working with a recruiter.

How do you see talent acquisition evolving over the next 3-5 years?

For **the answers** ([click here](#))

The Complete Interview

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